



b2bbrief

a chester county chamber of business & industry publication

Volume 1

January 2011

From my desk to yours...



There is so much information that reaches my e-mail box or comes across my desk each day that I believe is such valuable information for our business community. Being able to communicate this to our broad and diverse membership becomes a challenge. We respect the amount of "information overload" that everyone receives and are trying to streamline our communications to you, our valued member.

Each week you receive chamber-specific information, mainly on events and programs, through our *Monday Chamber Briefs e-blasts*. Each quarter we publish a magazine, *The Voice*, full of detail on chamber programs, updates on the work of our committees and guest articles from our membership. While these are great forms of communication, the weekly e-mail is meant to be brief and the quarterly publication just doesn't happen often enough! It leaves a big communications gap each month so we have decided to present a new monthly communication called *b2b brief*.

This new monthly piece will be more focused on additional resources and information that we believe can help your business.

As the "editor" of this "newsletter", I do reserve the right to promote our wonderful programs when appropriate, but it will not be the main focus of the monthly communication. This will come to you as a PDF that will be easy to read on-line or print to take with you for reading at another time.

So, in an attempt to share a broad array of information on a timely basis, we launch our first *b2b brief*. We hope you will find value in the information contained in this publication.

Your President and CEO

Nancy Kefer CCE

Chester County Commissioners Vote No Tax Increase for 2011

Your Chester County Commissioners, Carol Aichele, Kathi Cozzone and Terence Farrell have approved a budget for 2011 that results in a zero tax increase for county residents. Having to make difficult decisions, each county department was asked to find ways to be even more efficient in their operation of programs services. Following the guidance provided through a strategic plan, all departments have suggested ways to close the gap between anticipated revenues and expenses. Chester County continues to operate itself as a business and should be congratulated for being proactive in their approach to living within the means of their budget.

Small Business Health Care Tax Credit Available

As part of the Affordable Care Act, the new federal health care reform law, small

businesses are eligible for tax credits to help cover the costs of health insurance. The new law offers employers who pay at least half of the health insurance premium for employees, a tax credit equal to up to 35% of the cost of coverage.

For more information, visit the IRS website and download the one-page form **by clicking here**.

How does the Earned Income Tax Credit Help Your Employees

Eligible Pennsylvania employees can claim an Earned Income Tax Credit when they file their 2010 federal income tax return. As an employer you can provide your employees with information on this tax credit through many free on-line resources. Visit the Office of Financial Education **by clicking here** for more frequently asked questions and more detail about this program. Employers can also find free downloadable paycheck stuffers, posters, forms and calculators to help their employees get the most from their tax return **by clicking here**.

Have you checked out the RSS Feeds on the Chamber's Website?

Do you love to read the latest political news? Are you interested to see what the US Chamber is working on? Check out the News Feeds on our website for the latest news from Politico, the US Chamber and the Philadelphia Business Journal. You can even see an archive of articles that you may have missed. It's real easy, just go to the Chamber's home page at www.cccbi.org and they are right there for you to click on.

Have you Considered Hiring Just One?

In a new initiative led by the Chester County Economic Development Council, Hire One, is intended to identify and facilitate effective linkages among job seekers and companies hiring in Chester County and the surrounding region. Our Chamber, is partnering in this effort, knowing the importance of helping displaced workers connect with

companies looking for skilled job seekers in our market. Check out the [Hire One website](#) and tap into the resources that are right there for employers and job seekers to connect.

Do you have information you would like to share?

If you would like to submit information to share with our membership through this new monthly publication, I would love to hear from you. Note, this is not meant to be a "sales pitch" rather information that can be helpful to our membership. If I use the information, you will be recognized in the content of the article as to where the information came from so you will receive some recognition for your efforts. As an "editor's privilege", I do reserve the right to pick and choose content that fits the mission of the publication. **Drop me a line at nkeefer@cccabi.org**, or better yet an article or link to a resource I can share with our members.

Requests for Qualifications (RFQ) for Professional Services

The Chester County Department of Community Development (DCD) is separately requesting qualifications for five professional services:

1. Architectural
2. Engineering
3. Legal
4. Appraisal
5. Auditing

The qualifications will be used by DCD to award service contracts for the period 2011 through 2013.

On an as-needed basis, DCD will use professional services to assist funded and special projects.

[Click here](#) to access the Request for Qualifications forms and complete the electronic submission.

Questions pertaining to this announcement or to DCD funding opportunities may be emailed to ccdcd@chesco.org.

Legislative Directory

Governor Commonwealth of Pennsylvania Tom Corbett

P.O. Box 11415
Harrisburg, PA 17108
Phone: 717-238-4009
www.governor.state.pa.us

Lt. Governor Jim Cawley

1288 Veteran's Hwy.
Levittown, PA 19056
215-752-6117

Government Elected Officials/ Federal U.S. Senate

Robert P Casey Jr.
District Office
2000 Market St., Ste. 1870
Philadelphia, PA 19103
Phone: 215-405-9660
<http://casey.senate.gov>

Pat Toomey

District Office
3440 Hamilton Blvd.
Allentown, PA 18103
Phone: 484-809-7994

U.S. House of Representatives - 6th District

James W. Gerlach
District Office
111 E. Uwchlan Ave.
Exton, PA 19343
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<http://gerlach.house.gov>

U.S. Congress - 7th District

Pat Meehan
District Office
1051 Pontiac Rd.
P.O. Box 308
Drexel Hill, PA 19026
Phone: 484-454-3203

U.S. Congress - 16th District

Joseph R. Pitts
District Office
P.O. Box 837
Unionville Road
Kennett Square, PA 19347
Phone: 610-444-4581
www.house.gov/pitts/

Elected Officials/ State Senate

Pennsylvania State Senate - 9th Senatorial District

Dominic F. Pileggi
District Office
631 W. Baltimore Pike
West Grove, PA 19390
Phone: 610-345-1084
www.senatorpileggi.com

Pennsylvania State Senate - 19th Senatorial District

Andrew Dinniman
District Office
1 N. Church St.
West Chester, PA 19380
Phone: 610-692-2112
www.senatordinniman.com

Pennsylvania State Senate - 26th Senatorial District

Edwin B. "Ted" Erickson
District Office
5037 Township Line Rd.
Drexel Hill, PA 19026
Phone: 610-853-4100
www.senatorerickson.com

Pennsylvania State Senate - 44th Senatorial District

John Rafferty
District Office
The Shoppes at Hughtown
2325 Pottstown Pike
Pottstown, PA 19465
Phone: 610-469-8390
www.senatorrafferty.com

State Representative - 160th District

Stephen E. Barrar
District Office
Willow Brook Shopping Center
3358 Chichester Ave., Ste. 13
Boothwyn, PA 19061
Phone: 610-485-7606
www.stevebarrar.com

State Representative - 167th District

Duane Milne
District Office
18 E. Lancaster Ave.
Rts. 29 & 30, Noil Bldg.
Malvern, PA 19355
Phone: 610-251-1070
www.duanemilne.com

State Representative - 26th District

Timothy F. Hennessey
District Office
1038 E. Lincoln Hwy.
Coatesville, PA 19320
Phone: 610-380-8600
www.rephennessey.com

State Representative - 13th District

John Lawrence
District Office
P.O. Box 113
Kembsville, PA 19347
Phone: 610-255-0300

State Representative - 168th District

Thomas H. Killion
District Office
4641 W. Chester Pike
Newtown Square, PA 19073
Phone: 610-325-1541
www.repkillion.com

State Representative - 158th District

Chris Ross
District Office
P.O. Box 835
Unionville, PA 19375
Phone: 610-925-0555
www.repress.com

State Representative - 157th District

Warren Kampf
District Office
P.O. Box 1439
Paoli, PA 19301
Phone: 484-320-8641

State Representative - 155th District

Curt Schroder
District Office
315 Gordon Dr.
Exton, PA 19341
Phone: 610-524-5595
www.curtshroder.com

State Representative - 156th District

Dan Truitt
District Office
P.O. Box 1674
West Chester, PA 19380
Phone: 610-701-7041

Elected Officials/ Local Government

County Commissioners

Terence Farrell
Kathi Cozzone

Chester County Courthouse
2 N. High St., Ste. 512
P.O. Box 2748
West Chester, PA 19380
Phone: 610-344-6100
<http://dsf.chesco.org>

Clerk of Courts

Frank McElwaine
201 W. Market St., Ste. 1400
West Chester, PA 19380
Phone: 610-344-6135
<http://dsf.chesco.org>

Controller

Valentino F. DiGiorgio
2 N. High St., Ste. 540
West Chester, PA 19380
Phone: 610-344-6155
<http://dsf.chesco.org>

District Attorney

Joseph W. Carroll
201 W. Market St., Ste. 4450
West Chester, PA 19380
Phone: 610-344-6801
<http://dsf.chesco.org>

Coroner

Dr. Steven Dickter, M.D.
37 W. Market St., First Fl.
West Chester, PA 19380
Phone: 610-344-6165
<http://dsf.chesco.org>

Jury Commissioners

Martha S. Smith
Mimi H. Sack
201 W. Market St., Ste. 5325
West Chester, PA 19380
Phone: 610-344-6174
<http://dsf.chesco.org>

Prothonotary

Bryan D. Waiters
201 W. Market St., Ste. 1425
West Chester, PA 19380
Phone: 610-344-6300
<http://dsf.chesco.org>

Recorder of Deeds

Ryan A. Costello
121 N. Walnut St., Ste. 100
P.O. Box 2748
West Chester, PA 19380
Phone: 610-344-6330
<http://dsf.chesco.org>

Register of Wills

Paula Gowen
201 W. Market St., Ste. 2200
West Chester, PA 19380
Phone: 610-344-6335
<http://dsf.chesco.org>

Sheriff

Carolyn Bunny Welsh
201 W. Market St., Ste. 1201
West Chester, PA 19380
Phone: 610-344-6850
<http://dsf.chesco.org>

Treasurer

Ann Duke, Esq.
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For information on chamber events click here.

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