Chamber Celebrates Summer, Thanks Committee Volunteers

Summer is here! That means it is time again for the Chester County Chamber of Business & Industry’s Annual BBQ Bash! This event isn’t just an opportunity to connect with the county’s leading professionals while enjoying great food and drink, it’s a chance for the Chamber to acknowledge the dedicated service of our committee volunteers.

Anyone who has seen the Chamber in action—whether at a networking event, a training program, or an advocacy roundtable—knows that the real strength of the Chamber comes from the dedication of our members. Committee involvement is just one way that our members share their time, knowledge, and expertise to help one another succeed professionally and continue to make our region the best possible place to live and work. Simply put, the Chamber’s success would not be possible without your service!

That’s why we’re giving complimentary tickets to all active committee members!

$20 for Chamber members, $40 non-members

Food by sponsored Purple Picnic People, beverages sponsored by Brite Realty Services, Rita’s of Paoli providing water ice, and utensils by Youtensil

Event Information:
Wednesday, July 9th 5:30 pm-7:30 pm
1600 Paoli Pike, Malvern, PA 19355

Register online or contact Danielle Vetter with any questions!
“Pension Reform: time to stop digging deeper!”

When you are in a hole and need to get out, rule number one is: Stop Digging!

It’s common sense, and when it comes to solving budget deficits it ought to be the guiding principle. It’s time that Harrisburg recognize that our unfunded pension obligations are a real problem; and, it’s time to stop digging. Then, we must look to ways to fill the hole—other than looking to taxpayers and job-creators.

Like many states, Pennsylvania has underfunded pension obligations—as do many municipalities and school districts. Without placing partisan blame or pointing fingers, the Commonwealth is in this position because: the pension commitments are too large (e.g., employees are in defined benefit programs); the annual payment obligations have not been met; and, almost no steps have been taken to change the status quo.

What needs to be done?

First, effective as soon as possible: all new Commonwealth employees ought to go into a defined contribution plan—Not a defined benefit plan. In other words, the Commonwealth—and local communities—ought to stop digging a deeper deficit hole. Government ought to take the step that most businesses took years—if not decades—ago.

Second, while following the law and while taking appropriate steps to ensure fairness and proper notice, there ought to be a date set in the near future at which all current employees are told: (a) their current service up to that date is set in the current defined benefit program; but then (b) all future service will be counted in a defined contribution pension program.

These two steps are not only common sense; they are sound basic economics.

Locally we salute State Representative Warren Kampf (R. Tredyffrin, Phoenixville—and parts of Montco) who has sponsored bills consistent with this approach. He is a part of a the leadership team fighting to bring about common sense to this serious problem.

If we do not address this problem, we will soon face three bad choices: (1) raise taxes to an almost confiscatory, unprecedented level; (2) make Draconian cuts in essential government services; or (3) allow the pension system to go bankrupt.

Fortunately, we have a choice: Stop Digging Now!

Please feel free to contact me by email at guy@cccbi.org
By Jared Mullen, District Manager
Verizon Wireless

As a District Manager for Verizon Wireless in the Philadelphia Tri-State Region, I travel from store to store engaging with customers and employees in the retail space. Over the past few years, I have seen firsthand how customer expectations have evolved. In 2013, the Deloitte Annual Holiday Survey identified the Internet as the preferred shopping method over traditional shopping in physical stores for the first time in the survey’s 15 year history. For those that do prefer shopping in stores, their expectations have shifted and consumers value personal, swift and hands-on shopping experiences.

We listen to the needs of our customers, which is why we’re proud to announce the grand reopening of the Verizon Wireless East Caln Township SMART store.

Gone are the days of a quick stop at the local wireless store to pick up your upgraded device. Now, at our SMART Stores, shopping is an experience – one that’s fun, hands-on, interactive and worth customers’ time, as it’s focused on the individual customer first, and products second. SMART Stores make shopping for wireless phones, tablets, accessories and other devices more enjoyable by incorporating interactive lifestyle zones, like the “Get Fit” zone with smart accessories to help improve fitness, and the “Amplify It” zone for music lovers. Adults and children alike can play around in the “Have Fun” zone stocked with various gaming and learning tools, while home owners will find the latest security and enhancement gadgets in the “Home and On the Go” zone.

We also want customers to feel confident about their purchases, and to get the most out of their technology. That’s why all of our stores offer free Wireless Workshops, which provide personalized, hands-on training from Verizon Wireless experts about everything from using your new device to how to effectively incorporate technology into your small business plan. A team of dedicated small business specialists are available at retail locations to offer personalized service to small business customers.

Verizon Wireless wants to change the way consumers think about shopping in-store. East Caln…welcome to the next generation of retail service.

CCCBI President & CEO Guy Ciarrocchi was on hand for the grand reopening of the VZW SMART Store in East Caln Township
# Welcoming the Chamber's Newest Members
Members Joined in June 2014

<table>
<thead>
<tr>
<th>Visionary</th>
<th>Trustee</th>
<th>Cornerstone</th>
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<tbody>
<tr>
<td>Champion</td>
<td>Corporate</td>
<td>Entrepreneur</td>
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<tr>
<th>Business</th>
<th>Title</th>
<th>Name</th>
<th>Contact Information</th>
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<tbody>
<tr>
<td>InSource Technology Solutions</td>
<td></td>
<td>Reynolds Corea</td>
<td>610-996-8100</td>
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<tr>
<td>Massage Envy Spa - Exton</td>
<td></td>
<td>Dennis O’Neil</td>
<td>610-280-7600</td>
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<tr>
<td>Zounds Hearing</td>
<td></td>
<td>Peter Smith</td>
<td>856-220-9543</td>
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<tr>
<td>Versano Photography</td>
<td></td>
<td>Gabriela Castillo</td>
<td>484-832-4476</td>
</tr>
<tr>
<td>La Comunidad Hispana</td>
<td></td>
<td>Margarita Mirkil</td>
<td>610-444-7550</td>
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<tr>
<td>Goebert Law</td>
<td></td>
<td>Greg Goebert</td>
<td>484-875-3018</td>
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<tr>
<td>Bartco Tech Corporation</td>
<td></td>
<td>Paul Ficarra</td>
<td>610-942-4861</td>
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<tr>
<td>Sonesta ES Suites Malvern</td>
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<td>Jessica DeGroff</td>
<td>610-296-4343</td>
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<tr>
<td>Brandywine Safety Solutions, LLC</td>
<td></td>
<td>Daniel Stabilito</td>
<td>610-636-1257</td>
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<tr>
<td>Rita’s Water Ice - Paoli</td>
<td></td>
<td>Bryan Clay</td>
<td>610-889-0100</td>
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<tr>
<td>Hyland Graphics</td>
<td></td>
<td>Matthew Weiss</td>
<td>484-879-6145</td>
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<tr>
<td>Nationwide - Wit Hastie Agency</td>
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<td>Wit Hastie</td>
<td>610-692-2511</td>
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<tr>
<td>The Women’s Journal, Chester County</td>
<td></td>
<td>Cristina Combee</td>
<td>610-563-8644</td>
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<tr>
<td>DNA Technical Consulting, LLC</td>
<td></td>
<td>Lawrence Blumette</td>
<td>610-322-3153</td>
</tr>
<tr>
<td>Miguel Alban</td>
<td></td>
<td>267-253-5415</td>
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**Save the Date**

----------------- October 22, 2014 -----------------

Chester County Chamber Annual Dinner
Longwood Gardens
Buy your tickets now
On Tuesday, August 19th the exclusive Applebrook Golf Club will be buzzing with attendees of the Annual Penn Liberty Bank - Chester County Chamber Golf Classic. You won’t want to miss this prestigious event that includes a beautiful day of golf, followed by cocktails, award presentations, and a surf-and-turf dinner on the patio.

**Event Agenda:**
- 10:45 a.m. – Registration
- 11:00 a.m. - Golf Clinic (free to registered participants)
- 12:00 p.m. – Cookout Lunch
- 1:00 p.m. - Shotgun Start
- 6:00 p.m. - Cocktails, Awards Presentation, Dinner

**Individual Golfer:** $500
*Registration includes: Lunch, Greens and Caddie Fees, Awards, Cocktails, Dinner and Golf Clinic (please note that tips for your caddie are required).*

**A new spin on the traditional Annual Golf Classic**
This summer, we are excited to invite all members to join us for cocktails and dinner after the Golf Outing. Applebrook Golf Club puts together a delectable spread of salads, seafood, and steaks as well as an open bar on their beautiful patio. Network with some of Chester County’s finest at this fabulous summer event!

**Event Information:**
- **Tuesday, August 19th, 2014**
- **Dinner begins at 6:00 pm**
- **Applebrook Golf Club**

**Members:** $100
*Includes surf and turf dinner and open bar*

To register for a Dinner Only ticket, contact Danielle Vetter.

**Special thanks to our 2014 Sponsors:**

**Proudly Presented by:**

**Birdie Sponsors:**
Aqua, Buckley, Brion, McGuire & Morris, LLP, DNB First, Exelon Generation, Independence Blue Cross, M & T Bank

**Tee Sponsors:**
Lamb McErlane, PC

Interested in participating, donating a raffle prize or sponsoring this leading event? Contact Danielle Vetter, 610-725-9100 ext. 12 or visit our website.

[CLICK HERE TO REGISTER]
Leadership Conference: Building a Better Leader

Whether you are at the top or working your way up the ladder, build your leadership skills by attending the 2014 CCCBI half day Leadership Conference.

Event Information
Date: Friday September 12, 2014
Time: 8:00 am - 1:00 pm
Location: Penn State Great Valley School of Graduate Professional Studies
30 E. Swedesford Rd.
Malvern, PA 19355

Speaker Information and Session topics to be announced soon!

Contact Danielle Vetter with any questions

We filled the room at last years Leadership Conference

What area makes the best wine???

Come see what you think at the General Warren Inne

Our Women Influencing Business Committee hosts the second night of the Summer Wine and Wisdom Series on Thursday, July 17th.

Join us as we taste and compare wines from different regions of the world.

Event Information:
Thursday, July 17th
5:00 pm
General Warren Inne
9 Old Lancaster Rd, Malvern, PA 19355

Member Price: $30/ person
Non-Member Price: $40/ person
Includes wine tasting and light fare

Register online or contact Danielle Vetter
### Calendar of Events

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Location</th>
<th>Time</th>
<th>Register</th>
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</thead>
<tbody>
<tr>
<td>July 9</td>
<td>CCCBI Annual BBQ Bash</td>
<td>CCCBI HQ</td>
<td>5:30 pm - 8:00 pm</td>
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<tr>
<td>July 17</td>
<td>New Member Luncheon</td>
<td>CCCBI HQ</td>
<td>12:00 pm - 1:15 pm</td>
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<tr>
<td>July 17</td>
<td>Wine &amp; Wisdom Series</td>
<td>General Warren Inne</td>
<td>5:00 pm - 7:00 pm</td>
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<tr>
<td>July 22</td>
<td>Summer Golf League</td>
<td>Penn Oaks Golf Club</td>
<td>5:00 pm</td>
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<tr>
<td>July 23</td>
<td>Emerging Leaders Training</td>
<td>CCCBI HQ</td>
<td>8:00 am</td>
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<tr>
<td>July 29</td>
<td>Summer Golf League</td>
<td>Wyncote Golf Club</td>
<td>5:00 pm</td>
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<tr>
<td>August 5</td>
<td>Summer Golf League</td>
<td>Radley Run Country Club</td>
<td>5:00 pm</td>
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<tr>
<td>August 6</td>
<td>Business After Hours</td>
<td>TBD</td>
<td>5:30 pm - 7:30 pm</td>
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<tr>
<td>August 19</td>
<td>Penn Liberty Bank - CCCBI Golf Classic</td>
<td>Applebrook Golf Club</td>
<td>10:45 am</td>
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<tr>
<td>August 27</td>
<td>Summer Golf League</td>
<td>Broad Run Golfer’s Club</td>
<td>5:00 pm</td>
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<tr>
<td>September 12</td>
<td>Women Influencing Business-Leadership Conference</td>
<td>Penn State Great Valley</td>
<td>8:00 am - 1:00 pm</td>
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<tr>
<td>September 16-18</td>
<td>VIP Open House Luncheon</td>
<td>CCCBI HQ</td>
<td>11:30 am - 1:30 pm</td>
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</tbody>
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Click here for a full calendar of events.

Please log in to your member dashboard when registering for all events, both paid and free.

Don’t know your login information?

Please contact Matt Johnson

610-725-9100

Please contact us with any questions.
Laura Ross to Spend Summer at Chamber as Intern

Laura Ross, a recent graduate of Coatesville Area Senior High School and the Youth Leadership Program here at the Chamber, will be with us until August 1 as an intern. Laura is attending James Madison University in the fall. She plans to double major in Communication Studies and Hospitality & Hotel Management.

“I think the chamber will give me great experience of what the workforce will be like after college.” Post college, Laura plans to travel the parts of Europe that she has not yet been. After all the traveling she plans to either work in America or oversees in the public relations field. Laura says, “If not in public relations I would also love to become or work for an event planning service.” We are very excited to have Laura with us all summer.

Chamber Success Stories

We want to make our members aware of the opportunities there are to do business with fellow Chamber members when you get involved. Jim Selken of ERA Continental Realty shared his story.

“The best way to understand people and their business is to meet with them directly because there is no other way to truly develop those critical business relationships. Annoying bulk emails and cold calling are no substitute for the investment in face-to-face interaction. I’ve been fortunate in that the different Chamber events and referrals from CCCBI members have led to many strong relationships.

As an example, I’ve had the great pleasure of working with Carol Richards of Brian’s House Enterprises on a CCCBI committee. That involvement led to them hiring me to list their property. Once we put the property under contract, I was asked if I knew of a reputable moving company. From my previous interaction with him, I immediately thought of Mike Chambers of Office Movers, Inc. By chance, Carol already knew Mike and my recommendation reinforced the decision for BHE to hire Office Movers.

Through the opportunities CCCBI has provided, each of us established trust in one another, enabling our businesses to easily come together and provide Brian’s House Enterprises with excellent service. I look forward to meeting more CCCBI members who I can come to trust and collaborate with in the future.”
The Emerging Leaders Group wants to give back to the community and they welcome you to enjoy the day with them.

On Saturday, July 12 the Emerging Leaders Group will volunteer with Habitat for Humanity of Chester County. You don't have to be part of the Emerging Leaders Group to help out. Everyone is welcome.

If you have any questions please contact the Director of Membership, Patrick Hayakawa

Thursday, July 17
12:00 p.m. - 1:15 p.m.
CCCBI Headquarters
1600 Paoli Pike
Malvern, PA 19355
On The Scene…

View, like and share our photos on our facebook page!

Banking Community Luncheon

CCCBI President & CEO Guy Ciarrocchi with the PA Secretary of Banking and Securities and CCCBI Chairman Joel Frank

Great crowd gathered for our June Business After Hours at Penn Liberty Bank in West Chester

Chamber members get free tickets to Backstreet Boys and Avril Lavigne concert

Chris Saello of United Way of Chester County was the lucky winner of the Backstreet Boys and Avril Lavigne tickets. Here is a photo from the concert. Chris’ wife Therese, daughter Lauren, and her friend Rebecca
Marcellus Shale Update

Geology is rarely as hot a topic as Marcellus Shale has recently become, yet it remains a difficult subject to understand. Millions of years ago mud began to cover a vast swath of land that would encompass parts of upstate New York, West Virginia, Ohio and of course Pennsylvania. The mud covered prehistoric plants and animals and eventually hardened to form shale. The post-living material then went through decomposition and as a byproduct created natural gas. The shale (a porous rock) trapped the natural gas between the small fissures therein and has kept it there since. Recently (by comparison) the shale deposit was discovered in the small town of Marcellus, New York, and its natural gas is undergoing the process of extraction.

Getting the natural gas out of the ground is both complicated and controversial, the technique is known as horizontal drilling or more commonly “fracking.”

Hydraulic fracturing, or fracking, has played an important role in the development of America's oil and natural gas resources for nearly 60 years. In the U.S., an estimated 35,000 wells are processed with the hydraulic fracturing method; it’s estimated that over one million wells have been hydraulically fractured since the first well in the late 1940s. Each well is a little different, and each one offers lessons learned. The oil and natural gas production industry uses these lessons to develop best practices to minimize the environmental and societal impacts associated with development. Studies estimate that up to 80 percent of natural gas wells drilled in the next decade will require hydraulic fracturing to properly complete well setup. Horizontal drilling is a key component in the hydraulic fracturing process. This makes it possible for shale oil extraction to produce oil and natural gas in places where conventional technologies are ineffective. Hydraulic fracturing involves the use of water pressure to create fractures in rock that allow the oil and natural gas it contains to escape and flow out of a well. This process takes places under tight regulatory control. Oil and gas exploration and drilling is regulated under all or part of the state oil and gas laws, the Clean Streams Law, the Dam Safety and Encroachments Act, the Solid Waste Management Act, the Water Resources Planning Act, and the Worker and Community Right to Know Act.

PA fracking jobs pay on average $62,000, which is around $20,000 higher than the state average. According to a study by Natural Resources Economics, Inc. full development of the Marcellus Shale play in Pennsylvania could support 211,000 jobs.

Natural gas producers have invested over $4 billion in Pennsylvania in lease and land acquisition, infrastructure development, community involvement and increase employment opportunities. In developing a community-friendly local industry, the Pennsylvania Department of Environmental Protection (DEP) has given the Pennsylvania fracking program high marks.

The pump station located at the corner of Boot Rd. and Route 202 is intimately connected with the Marcellus Shale operations. It is the primary means of transporting the extracted natural gas in western Pennsylvania down to the Marcus Hook refinery along the Delaware River. Sunoco logistics is in the planning stage of expanding the facility, but has met with skepticism. Notable concerns are given to potential environmental and safety hazards. These are understandable; especially for those living in the vicinity of the pump station.

Question: given the choice would you rather have a fleet of hundreds of hazmat trucks hauling gas on our roads, or a single 300 mile long “truck” (not on the road) and its volatile contents buried safely underground? Heavily regulated pipelines are a highly efficient way of transporting products like natural gas, inevitably lowering the end price that you pay. Furthermore, with the planned expansion, new safety features will be added, such as additional remote viewing capabilities. We all must make small sacrifices for the energy we consume, and this is simply one of them.
Change. On average, not a very big word, but one that can be accompanied by some pretty big consequences, impacts, and results. The change itself may be neutral but its impact, whether negative or positive, can be, and often seems, entirely subjective. Everyone has been through change; change is an essential part of life. So, why then are we as humans so resistant to change? Why, when faced with the need to change, or make changes, do we generally do everything else but make the changes? Or why do we avoid discussing the need to make changes in the first place? Why? Because, Change is Hard.

In Business, as in Life, change is antithetical. To a company that is moving along nicely, change makes no sense. Why make changes? It’s all good: we are making money; people are working. What’s there to change? Maybe nothing. Maybe everything.

In today’s business and economic environment of 24/7 hyper connectedness, everything seems to happen at the speed of light. In 2014, innovation, development and growth replace staid ideas and companies that cannot or will not change and grow are left in their competitors’ dust. No one wants to be left behind. And we all know innovation and growth cost money. Then again, doing nothing may just cost much more: loss of potential profits, loss of potential market share, and loss of reputation as a local market leader.

When change is important, and must be made to better the company’s strategic direction, employ process controls, make product line improvements or other important and necessary adjustments to the status quo, there are many things for company management to consider. One of the most important of these is the **leadership** required to set the necessary changes in motion, so the desired results occur. Management of change or simply, change management, is the process by which company management assures itself that changes it makes will be adopted by staff, be embedded into the company and be sustained into the future.

There is no single process for managing change. There are however, some good tools and techniques out there for companies to use to aid in making change when change is needed. Here are some of the better ones that management might consider:

The keys to successful change management are consistency, commitment and communication, and most importantly, transparency. Leadership embodies all of these qualities and exercises them at the critical points to ensure success going forward.

**Start at the Top.** Change begins with you. If you are not committed to the change you are asking others to make, they won’t believe in you, and the result will be chaos. If you gather your management team, and everyone is motivated and committed to the changes you want made, the chances of success are greatly improved. However, keep checking in with your team to ensure they are keeping the motivation and commitment high among their staff too.

**Address the “human side” of the equation.** Remember your staff doesn’t like change any more than you do. Remember also you may be asking some to step up and be leaders, and others to step back and follow. Some staff may be resistant to learning new procedures, and this resistance may create disruption and tension. Staying ahead of the changes and keeping in mind how others may be feeling and reacting will enable responsible action and not result in chaos.

**Create Ownership of Change.** Involving staff in identifying issues and creating solutions helps create ownership in the changes being made in the company. Staff ownership can be utilized in peer to peer training and champion roles. Sometimes, staff are the best placed persons to bring other, more reluctant staff along with changes. This creates camaraderie and a sense of a shared history among the employees that results in strong company bonds.

Continued on next page
The Goshen Group is an IT staffing firm that provides qualified technical professionals for contract assignments, permanent positions, and contract-to-hire engagements. We put a premium on building long-term relationships with both the clients we serve and the candidates we represent – based on trust, commitment, and superior customer service.

Why did you join the Chester County Chamber of Business & Industry?
I live and work in West Chester. As the owner of a small business based here in Chester County, I couldn’t think of a better way to meet my neighbors! We’ve developed some strong partnerships here via the chamber. BUY LOCAL!!!

If you were not in the position you currently hold, what would you be doing?
I’ve been blessed to find a profession that I love, so I can’t imagine doing anything else. As a little kid I never said, “When I grow up, I want to be a recruiter,” but there is something very rewarding about helping a person find a better job or helping a client hire a rock-star employee that contributes to their company’s success.

What is the most important lesson you have learned in business?
I’ve learned that I still have a lot to learn! Seriously, you can never get comfortable. The minute you stop learning, or striving to improve, or looking for ways to be more efficient – the world will pass you by. There is no finish line as far as I’m concerned.

Are there any other community activities that you (and/or your company) are involved in or are looking to get involved in?
I’m a guest speaker/mentor at Tech Impact - an organization that helps disadvantaged young adults launch a career in information technology. I also serve as the Vice Chairman of the East Goshen Township Park & Recreation Commission.

Continued from previous page

Make the formal case for change. Tell your people why change is necessary. Be transparent about it. Your staff looks to you for leadership and when you make the case for changes they must make as well it creates an opportunity for an alignment of management and staff that is invaluable for change management. Use this opportunity to build on the trust your staff have in you.

Communicate the Message. Once the case for change is made, constant communication is essential to reinforce management’s message about the changes to come. Reinforcing messages of change not only prepares staff for what is to come, but reminds them there are preparations to be made, things to do and a mindset to get into. Positive messages of new ways of doing things, improvements to ways of working and other improvements staff will like associated with the changes will help also.

The keys to successful change management are consistency, commitment and communication, and most importantly, transparency. Leadership embodies all of these qualities and exercises them at the critical points to ensure success going forward.

Member Spotlight

PJ Viloski
Principal / Founder
The Goshen Group

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Emerging Leaders Training Event

The Emerging Leaders Group brings you their next training event focusing on Personal and Workforce Motivation.

Free event for Emerging Leaders members with the discount code.

$20 for members
$40 for non-members

Wednesday, July 23
8:00 am - 9:30 am
CCCBI HQ
1600 Paoli Pike
Malvern, PA 19355

Please [click here](#) to register

Members in the News

Chamber Member and restaurateur Dave Magrogan was in the news last week. There are more restaurants on the horizon for the Dave Magrogan Group.

[Click here](#) to read the article from Philly.com

Another Chamber member made headlines in June.

Donna McCorkle of JetPay Payroll Services was honored for her 15 years of service to JetPay

[Click here](#) to read the article on Donna from the Wall Street Journal.
### Meet Your Board

#### Officers
- **Chairperson of the Board**, Joel Frank, Esq., Lamb McErlane, PC
- **Chairperson Elect**, Kim Brumbaugh, Brumbaugh Wealth Management
- **Treasurer**, Ken Goddu, Fulton Bank
- **Immediate Past Chairperson**, Michael DeHaven, CPA
- **Foundation Chairperson**, Pat Ward, Penn Liberty Bank

#### Vice Chairpersons
- **Business Development Division**, Kristen LaDow, M&T Bank
- **Membership Development Division**, Stacy Martin, Hankin Group
- **Public Policy Division**, Thomas Chiomento, Exelon Generation, LLC
- **Strategic Planning Division**, James Lee, WaWa, Inc.

#### Directors
- Bill Belknap, aEONRG, LLC
- Carlo Borgia, Wells Fargo Bank
- Susan Brandt, Bentley Systems
- Michael Bray, The Vanguard Group
- Kevin Broadhurst, Comcast
- Michael Brown, KMRO Partners, Inc.
- Bryan Burkwlow, Brandywine Hospital
- Chad Byers, Brandywine Mergers & Acquisitions
- Elizabeth Bush, Endo Health Solutions
- Michael Chalin, Desmond Hotel & Conference Center
- Brian DiSabatino*, EDIS Construction
- Michael Fill, Aqua
- Thomas Fillippo*, Devault Foods
- Dennis Fisher, Longwood Gardens
- Chris Franklin,*Aqua
- Stacey Fuller, Gawthrop Greenwood, PC
- Sassan Hejazi, Kreischer Miller
- Buzz Hannum Jr., Lyons Companies
- Dr. Robert Jennings, Lincoln University
- Scott Kerr, Kerr Law, LLC
- Blake Krapf, Krapf Bus Companies
- Dale Krapf*, Krapf Bus Companies
- Louis Kupperman, Esq., Obermayer, Rebmann, Maxwel, & Hippel, LLP
- Albert Melfi Jr.*, DNB First
- Kevin Morgan, Blue Moon Florist
- Anthony Morris, Esq., Buckley, Brion, McGuire, & Morris
- David Moser*, DFT, Inc.
- Mark Pavlovich, West Chester University
- Tom Petro, Fox Chase Bank
- Frances Sheehan, Brandywine Health Foundation
- William Simides, The Simides Companies
- Gary Smith, Chester County Economic Development Council
- Linda Taylor, Independence Blue Cross
- Ram Vijayanathan, OVC

*Director Emeritus/Past Chairman of the Board