This past Saturday evening, the Chester County Chamber Foundation hosted the 2016 Foundation Auction Gala. The evening was glamorous with the attendees dressed and ready to walk the red carpet at White Manor Country Club. Upon arrival, guests were greeted by the flashing bulbs of the paparazzi and butlered glasses of champagne. The cocktail hour was lively with silent auction bidding and the signature drinks of the evening. The real party began with dinner, dancing and live entertainment by The Smooth Sounds of Steve Silicato in the main ballroom. Two young ladies from our Youth Leadership Program showed us their talents with solo performances that won't soon be forgotten. There was even more fun to be had with the photo booth, wine wall, and raffle tickets for the chance to win $1,000 Neiman Marcus gift card or a jewelry set from Walter Cook.

Along with the success of this event, the Youth Leadership Program continues to grow each year and is making a difference in the workforce development for the County. All the proceeds from the raffles and silent auction fund the Chester County Chamber's Youth Leadership Program. Thank you to all who attended to support this event and the mission at the Chamber Foundation.
March Events

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Emerging Leaders
March Madness
MAS Mexicali Cantina
102 East Market St. West Chester
5:30 pm - 7:30 pm
Register Here
Free for members

Small Business Open House
CCCBI Headquarters
1600 Paoli Pike, Malvern
3:00 pm – 5:00 pm
To register or for more information, contact Julia Taylor.

April Events

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Business After Hours
The Chester County Art Association
100 N. Bradford Ave. West Chester
5:30 pm-7:30 pm
For more information, contact Paige Michael.

State of the County Luncheon
Penn Oaks Golf Club
150 Penn Oaks Drive, West Chester
11:30 am – 2:00 pm
Register Here
For more information, contact Paige Michael.

CCCBI.ORG
The Chester County Chamber of Business & Industry is proud to recognize a woman who has presence in Chester County as the Female Business Leader of the Year. We are looking for an individual who has achieved significant professional success, gives back to the community, and stands as an advocate for other women. She may either be a seasoned business professional or an up-and-coming leader. Please take this opportunity to recognize a colleague, friend, employer, or other woman – including yourself – who has truly been a remarkable woman influencing business.

We will present the Female Business Leader of the Year award at our Annual Women Influencing Business Dinner on June 2 at Whitford County Club. Please submit your nominations for this award by Tuesday, March 22, 2016 at 5:00 pm.

Award Requirements
• Must be a woman in a leadership role, e.g. owner, president, vice president, board chair, senior manager, or other decision-making position (elected officials are not eligible).
• Must have a presence in Chester County.
• May be self-nominated or nominated by another.
• Must be a Chamber Member. Please contact the Chamber to verify membership if you are unsure at 610-725-9100.
• Nominations will be scored and weighted with priority given in the following order: Professional Success, Women's Advocacy, Personal Community Outreach/Involvement, Chamber Champion.
**Please follow nomination criteria to be considered

Previous Female Business Leader of the Year Award Recipients
• Holly Graver, Fulton Bank (2015)
• Kymberly Robinson, Stratus Interactive (2014)
• Kim Engstrom, RENEWALSA Sustainable Environments (2013)
• Joan Walsh, Kashbox Coaching (2012)
• Donna L Urian, CPA, Fischer Cunnane & Associates, Ltd. (2011)
• Susan Springsteen, Morgan Stanley Smith Barney (2010)
• Jen Croneberger, Excellence Training Camps, Inc. (2009)
• Donna Coughhey, Willow Financial Bank (2008)
• Kimberly Brumbaugh, Brumbaugh Wealth Management Group (2007)

Please Download the Nomination form by clicking here.

All nomination forms must be submitted by Tuesday, March 22 at 5:00 pm in order to be considered.
Please return to Marianne Martelli, Vice President
1600 Paoli Pike • Malvern, PA 19355
(p) 610-725-9100 • (f) 610-725-8479 • marianne@cccbi.org • www.cccbi.org
Join the Chamber as we host the annual State of the County Luncheon
Featuring Chester County Commissioners Kathi Cozzone, Michelle Kichline, Terence Farrell.

On April 19, 2016, we’ll host the Chester County Commissioners for one of our most popular luncheon events. This event provides an update on Chester County and draws hundreds of business and community leaders. The attendees will have the opportunity to have their questions answered regarding what’s in store for Chester County.

We also honor the recipient of the Boling Award, presented to a person who exemplifies the meaning of a dedicated public servant whoexcelled in their accomplishments on behalf of the public.

Click here to learn more about how you can nominate someone for the 2016 Boling Award.

Purchase your tickets now!
Member: $50 Non-Member: $100

Sponsorship Opportunities Include:
Corporate Table of 10: $900
Corporate Table of 5: $500
(Includes priority seating, company promotion & recognition)

Presented By:

Advocacy Investor Sponsor
On February 19, the Chamber hosted an Energy Opportunities Conference that drew more than 60 local business leaders to learn about the economic impacts and opportunities from Pennsylvania’s growing natural gas and chemical industry. Drexel University’s LeBow College of Business in Malvern hosted our half-day conference. The day started with a keynote by Phil Rinaldi, CEO and Chairman of Philadelphia Energy Solutions. Phil’s address focused on how we can make Philadelphia an Energy Hub.

Phil’s keynote paved the way for the first of two panel discussions. Panel 1, moderated by PUC Commissioner Rob Powleson, focused on educating the attendees on natural gas, which opened up to a question and answer session between the audience and panel. Panelists were Hank Alexander, Sunoco Logistics; Pete Fontaine, Cozen O’Connor; Pat Henderson, The Marcellus Shale Coalition; and Carol Stauffer, The Chester County Planning Commission. Steve Mullin, President and Principal, Econsult Solutions, wrapped up the first half of the conference providing his expertise on the financial impact on the region and the business leaders.

Panel 2, moderated by Matt Cabrey of Select Greater Philadelphia discussed the economic impacts and opportunities on Chester County. Panelists included Ed Breiner, Schramm Inc; Skelley Holmbeck, Advanced GeoServices; Pete Klein, Steamfitters Local 420; Jeff Logan, PA Chemical Council; and John Otte, Proconex. Congressman Pat Meehan wrapped up panel 2 with his thought on the issue. The conference portion of the day was closed by Lisa Crutchfield, GPEAT, who informed the attendees on best practices for involvement and how to stay informed on the hot button issues.

Post conference, our guests enjoyed a VIP Luncheon which provided a more intimate discussion with all the speakers from the day’s activities. We thank everyone who attended our conference and we hope you gained valuable insight. As always, thank you to Sunoco Logistics, Cozen O’Connor, and Pennoni for sponsoring this great event.
Chester County has the highest income of any county in PA and among the highest in the nation; the lowest
unemployment rate in our state and is among the lowest in the nation; and, we have preserved more open space —among
the most of any county in the nation. Chester County is a wonderful place to live, raise a family and start or grow a business
For decades, our business, civic and government leaders have successfully cooperated and planned; proving that there is no
such thing as the false choice of “robust economy” vs. “quality of life.” They are complimentary partners, not adversaries.
We have nurtured our mushroom industry; welcomed the re-birth of the-now ArcelorMittal steel plant; spurred a bio-
pharma hub in Malvern; watched the growth of QVC; and, applauded the local commitment of Vanguard. All of this while
we have seen our financial, legal and non-profit sectors grow, along with start-ups in areas like 3D printers and micro-
breweries. We have done all this while also serving as partners with and gateways to the industries of Wilmington and
Philadelphia.
We have that chance, again. The chance to grow our economy, help the region and improve our quality of life— if we work
together.
Pennsylvania is sitting on more energy BTUs than Saudi Arabia. We have at least 100 years-worth of natural gas to serve
our state, nation—and allies around the globe.
We are already helping. Chester County companies not only make rigs, valves and safety-monitors; we contribute through
environmental engineers, attorneys and accountants. We can—and should—do more. Pennsylvania’s gas is sitting in
western and northern PA. We need to help get that gas to the Philadelphia region to create a world-class energy and
chemical hub to revitalize factories, spur investment and the growth of new unforeseen-businesses, and help the ports
reach their full potential. We need to do our part to create jobs for steamfitters and longshoreman—and, chemists,
engineers and accountants, and to develop products, devices or processes we can’t even conceive of today. That’s what
happens when new industries grow take-root and flourish.
This is not just about our playing a key role in a grand macro-economic enterprise or in our national security through
increased energy independence—although those alone are great reasons to help. This is about creating opportunities for
our companies of today, and also about helping create new growth—jobs for our children and grand-children.
A few years ago at a natural gas business networking event in Williamsport this wonderful chain of economic growth
events unfolded. A drilling company discussed its constant focus on keeping its pipes clean; that lead a Poconos-based
company to develop a new scrub-brush; which lead to that company needing more wire from its supplier in Lancaster
County; which lead to exponential growth in its cargo-box supplier in Berks County. One need not be located in the shale
region nor be employed for a gas company to find opportunity.
However…all of the economic growth in the world would not be worth it if we have to trade our quality of life, let alone
our health or safety. We should all agree on that. Enter Chester County.
For decades, from farming to bio-pharma, from office parks to factories that make steel, potato chips or Krimpets, we have
found a way to make things work here. It is time, again, for us to come together to find the most productive and safest way
to help move natural gas to where it needs to be.
Our Chamber is ready willing and able to help in that role. If we do it right, we will get a cleaner burning energy source
accessible to Chester County homes and businesses; a wonderful quality of life and a growing economy here and in the
region. And, our children will work here in new enterprises, with cleaner air. If…
Guy Ciarrocchi is the President & CEO of the Chester County Chamber of Business & Industry. Guy@CCCBI.org
See This Article in the Daily Local
New Members

DePuy Synthes
Harry Hall
(484) 356-9500
View Website
Send Email

VIDA Fitness
Matt Vahey
(302) 530-0426
View Website
Send Email

Surrey Services for Seniors
Robert Madonna
(610) 647-9854
View Website
Send Email

John Barker Designs
John Barker
(610) 358-0194
View Website
Send Email

MicroCircuit Laboratories LLC
Rich Richardson
(610) 228-0161
View Website
Send Email

Spoke Services
Jonathan Pavoni
(484) 947-3826
View Website
Send Email

Brandywine Conservancy & Museum of Art
Kathy Freney Smith
(610) 388-8315
View Website
Send Email

JDog Junk Removal & Hauling
Steve Devaux
(610) 297-0070
View Website
Send Email

Kutztown University SBDC
Sonya Smith
(484) 646-4010
View Website
Send Email
It’s that time of year again! Spring training has begun, and baseball season will soon be here! For the 5th year, Fiorenza’s Food for Friends (F4) is partnering with the Philadelphia Phillies for our annual fundraiser. Yes, the Fightin’ Phils are Fightin’ Hunger with F4 in an effort to eradicate hunger. On Tuesday, April 12th at 7:05pm, the Phillies will take on the San Diego Padres in their “Opening Night Game”. Tickets are $30. Opening night also includes a couple of fantastic promotions: Hatfield $1 Dog Night and Free T-shirt to Fans 15+!

This year F4 is also fundraising at the Phillies “First Saturday Game” of the season. This game is a great opportunity for the entire family to enjoy a weekend game and help eradicate hunger. Saturday, April 16th at 7:05pm, the Phillies take on the Washington Nationals. The $30 ticket price includes a free pullover sweatshirt for fans 14 and under! Plus at this game, F4 has partnered with Alex’s Lemonade Stand at a HUGE tailgating event. Starting at 2 PM, attendees of the tailgate will enjoy unlimited food and drinks while supporting Alex’s Lemonade. A $50 package includes a ticket to the game and a wristband to the tailgate while 60% of your purchase will go to the two fantastic charities!

Last year, F4’s ticket sales reached an all-time high: 1,000 tickets! This year, the goal is to sell 2,000 tickets across two games. For each ticket sold, F4 receives $12 back to fight hunger. F4 is asking companies, organizations, and sports teams to consider purchasing blocks of tickets for either game. To purchase tickets, please e-mail give@f4service.org. To learn more about F4, visit the website at www.f4service.org or find us on Facebook. **LET’S GO PHILLIES!**
Come celebrate March Madness, Sweet 16 with the Emerging Leaders for an evening of basketball and networking. Bring a friend or two!

If you are a young business professional looking to build your business network or meet new faces this is the event for you!

To register go online or contact Julia Taylor at Julia@cccbi.org
"If you have a university in your community, the first question you should be asking when a problem surfaces is, 'I wonder how our university can help us?'

West Chester University (WCU) has a long tradition of community engagement. With this as its theme, the University established a Center for Community Solutions under the direction of Christopher Fiorentino, now interim president of WCU, to facilitate those connections through a single point of contact.

"Over the years, hundreds of informal arrangements have taken place between WCU and outside organizations seeking help or professional advice from the University," notes Fiorentino. "The Center was created to formally expand the positive impact of the University in the community."

Fiorentino points to examples of ways in which WCU has assisted the community through problem solving, leveraging its resources and providing expertise regarding community concerns. One such example involved the development of a health needs analysis for Chester County, and in another case, the University provided GIS and marketing capabilities to support revitalization of the West Chester business district.

As a result of the many community and business contacts he developed during his tenure as the University’s dean of the College of Business and Public Affairs, Fiorentino was able to bring together an advisory board for the new Center that includes key representatives within the school districts, township and borough governments, health, environmental, and non-profit organizations. “I’m envisioning that the board members, all of whom have links to the greater community, will help us focus on what types of projects we should be supporting, what opportunities are out there and generally spread the word about the Center,” says Fiorentino.

For more information, contact the Center at 610-425-7431 or communitysolutions@wcupa.edu
522 Trestle Place, Downingtown, PA 19335

Cordially invites you to our

Open House

Join us for Drinks, Food and Giveaways
Thursday, March 10th
4:30 to 7:30 pm

paramountsign.com

Watch as we install a vehicle wrap for

Chester County Food Bank

March is National Noodle Month bring a box of Mac and Cheese to donate to the Food Bank
Meet Your Board

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